

The UK Housebuilders Directory – 2018 Mid-Year Edition – Sample Entry

Company Name: Cussins Ltd

Address 1: 12 Bondgate Within
 Town: Alnwick
 County: Northumberland
 Postcode: NE66 1TD

Tel: 01665 600800

Email: contact@cussins.com
 Website: www.cussins.com

Financial Year End: 30/09/2016 30/09/2015 30/09/2015

Turnover (£m): 24.2 14.2 10.7

Pre-Tax Profit (£m): 3.27 0.70 0.49

Unit Completions: 85 55 40

Management: Peter Cussins Executive Chairman
 Jabin Cussins Chief Executive
 Richard Lowry Finance Director

Construction: Mark Wheelan Construction Director
 Eddie Crawford Senior Site Manager
 Glenn Rutherford Commercial Manager

Land: David Brocklehurst Planning Director

Sales: Julia Burnett Sales Manager

Material Buyer: Blane Carr Buyer

Comment: Cussins Ltd was set up as the parent company of Cussins (North East) Ltd. In October 2016 Northumberland Estates acquired a **35%** stake in Cussins.


Turnover reached **£24.2m** in 2017, and the company plans to sell **250** homes a year by 2020, representing a target turnover of **£50m**.

Sites at Backworth, Warkworth, North Shields, Alnwick and Longframlington will deliver **229** units in 2018 and 2019. A further four developments will be launched during the second half of 2018 in Tyne & Wear, Teesside and Northumberland which will add a further **150** units to the forward programme. (02/18).

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Company Name:	Barwood Homes Ltd		
Address:	Grange Park Court Roman Way		
Town:	Northampton		
County:	Northamptonshire		
Postcode:	NN4 5EA		
Tel:	01604 369200		
Email:	sales@barwood.co.uk		
Website:	www.barwoodhomes.co.uk		
Financial Year End:	31/12/2016	31/12/2015	31/12/2014
Turnover (£m):	14.9	10.1	10.2
Pre-tax Profit (£m):	0.57	0.71	1.11
Unit Completions:	53	39	24
Management:	Jamie Gibbins Darren Bland Colin Eagles	Managing Director Operations Director Finance Director	
Land:	Andy Morehen	Land Director	
Sales:	Kelly Toms	Head of Sales	
Construction:	Peter Darwin Damien Smythe-Hudson Liam Mann	Senior Production Manager Senior Technical Manager Commercial Manager	
Material Buyer:	James Pratt	Buyer	
Comment:	<p>Barwood Homes's strategy is to secure a land bank of over 2000 units, in addition to achieving an annual turnover of over £75m from the development of up to 250 units per annum by 2018. (09/17)</p> <p>Barwood has 18 sites secured, with 7 active sites. The current land bank with planning - 293 units (2015: 319). Landbank in planning process - 970 units (2015: 960). Secured land bank - 1263 units (2015: 1,279).</p> <p>11/17 - Barwood bought three sites in the South East, and now has 145 units under construction, with a market value of £60m.</p>		

The UK Housebuilders Directory - 2018 Mid-Year Edition – Spreadsheet

When you buy the latest directory you will receive a **free** spreadsheet containing data on all 1700 housebuilders in Microsoft  Excel format.

1	TYPE	TN RANGE	FIRSTNAM	SURNAME	JOB TITLE	COMPANY	POID	EMAIL
714	Construction/Technical	10. 1,000,000,000+	Mark	Tomlinson	Commercial Director	Berkeley Homes (North Ea	7574	[firstname.surname]@be
716	Construction/Technical	10. 1,000,000,000+	Steve	Harrison	Building Director	Berkeley Homes (Oxford 8	173	[firstname.surname]@be
717	Construction/Technical	10. 1,000,000,000+	Bruce	Lawton	Technical Manager	Berkeley Homes (Oxford 8	173	[firstname.surname]@be
721	Construction/Technical	10. 1,000,000,000+	David	Hall	Technical Director	Berkeley Homes (South Ea	7575	[firstname.surname]@be
722	Construction/Technical	10. 1,000,000,000+	Angus	Compton	Technical Manager	Berkeley Homes (Souther	175	[firstname.surname]@be
727	Construction/Technical	10. 1,000,000,000+	Simon	James Batten	Construction Director	Berkeley Homes (Western	7577	[firstname.surname]@be
729	Construction/Technical	10. 1,000,000,000+	Martin	Rutledge	Technical Manager	Berkeley Homes (Western	7577	[firstname.surname]@be
731	Construction/Technical	10. 1,000,000,000+	James	Walker	Affordable Housing Direct	Berkeley Partnership Hom	4969	[firstname.surname]@be
734	Construction/Technical		Neil	Storey	Head of Technical Service	Bernicia	6709	sinfo@bernicia.com
739	Construction/Technical		Dominic	Jones	Construction Director/Buy	Beverley Homes Ltd	181	info@beverleyhomes.co
746	Construction/Technical	07. 50,000,001 - 100,000,000	Ian	Mathewson	Technical Manager	Bewley Homes Plc	183	sales@bewley.co.uk
749	Construction/Technical	07. 50,000,001 - 100,000,000	Simon	Taphouse	Commercial Director	Bewley		
758	Construction/Technical		Adrian	Eggington	Director of Operations	Black		
768	Construction/Technical	09. 500,000,001 - 1,000,000,000	Geoff	Hibbert	Technical Director	Bloor		
770	Construction/Technical	09. 500,000,001 - 1,000,000,000	Jon	King	Construction Director	Bloor		
771	Construction/Technical	09. 500,000,001 - 1,000,000,000	Patrick	McCarthy	Design Director	Bloor		
776	Construction/Technical	09. 500,000,001 - 1,000,000,000	Trevor	Desborough	Commercial Director	Bloor		
777	Construction/Technical	09. 500,000,001 - 1,000,000,000	Andy	Gordon	Construction Director	Bloor		
779	Construction/Technical	09. 500,000,001 - 1,000,000,000	Shaun	Harrison	Senior Surveyor	Bloor		
783	Construction/Technical	09. 500,000,001 - 1,000,000,000	Jaimie	Wragg	Design & Technical Direct	Bloor		
785	Construction/Technical	09. 500,000,001 - 1,000,000,000	Scott	Grady	Planning & Technical Direc	Bloor		
786	Construction/Technical	09. 500,000,001 - 1,000,000,000	Graham	Lloyd	Technical Director	Bloor Homes North West	2112	nwest@bloorhomes.com
791	Construction/Technical	09. 500,000,001 - 1,000,000,000	Andrew	Ward	Construction Director	Bloor Homes North West	2112	nwest@bloorhomes.com
792	Construction/Technical	09. 500,000,001 - 1,000,000,000	Peter	Burke	Commercial Director	Bloor Homes South Midlar	195	smwest@bloorhomes.com
793	Construction/Technical	09. 500,000,001 - 1,000,000,000	Neil	Cartwright	Technical Manager	Bloor Homes South Midlar	195	smids@bloorhomes.com
799	Construction/Technical	09. 500,000,001 - 1,000,000,000	Carl	Slater	Construction Director	Bloor Homes South Midlar	195	smwest@bloorhomes.com
803	Construction/Technical	09. 500,000,001 - 1,000,000,000	John	Gibbons	Construction Director	Bloor Homes South West	5646	swest@bloorhomes.com
807	Construction/Technical	09. 500,000,001 - 1,000,000,000	Stuart	Benfield	Design & Technical Direct	Bloor Homes Southern	2109	south@bloorhomes.com
813	Construction/Technical	09. 500,000,001 - 1,000,000,000	Ben	Peddie	Construction Director	Bloor Homes Southern	2109	south@bloorhomes.com
815	Construction/Technical	09. 500,000,001 - 1,000,000,000	Jason	Arnold	Construction Director	Bloor Homes Western	2111	west@bloorhomes.com
820	Construction/Technical	09. 500,000,001 - 1,000,000,000	Anthony	Tang	Technical Director	Bloor Homes Western	2111	west@bloorhomes.com
843	Construction/Technical	05. 10,000,001 - 25,000,000	Mike	Bound	Contracts Director	Border Oak Design & Con	5845	sales@borderoak.com
857	Construction/Technical	10. 1,000,000,000+	Paul	Boatman	Major Projects Director	Bovis Homes Ltd	205	info.westmidlands@bovi
858	Construction/Technical	10. 1,000,000,000+	Jon	Bowen	Commercial Director	Bovis Homes Ltd	7907	info.mercia@bovishome
862	Construction/Technical	10. 1,000,000,000+	Alan	Cook	Technical Director	Bovis Homes Ltd	203	info.western@bovishom
866	Construction/Technical	10. 1,000,000,000+	Barry	Herrod	Technical Director	Bovis Homes Ltd	7907	info.mercia@bovishome
879	Construction/Technical	04. 5,000,001 - 10,000,000	Michael	Boys	Director	Boys Holdings Plc	5504	info@beboys.co.uk
880	Construction/Technical	04. 5,000,001 - 10,000,000	John	Boys	Construction Director	Boys Holdings Plc	5504	info@beboys.co.uk
886	Construction/Technical		Finbarr	Grogan	Senior Quantity Surveyor	Braidwater Ltd	2884	info@braidwater.com
887	Construction/Technical		Joe	McGinnis	Construction Director	Braidwater Ltd	2884	info@braidwater.com

Use the spreadsheet to create mailer files to target specific job functions (eg. mail all construction & technical contacts)

Screen shot from the Excel file housebuilders.xls

1	HOUSEBUILDER A	TOWN	SITE ADDRESS	POSTCO	REGION	UNITS	STATUS	MONTH	YEAR	H
2067	Larkfleet Homes	BOSTON	Land north of Middlegate Road (west), Fram	PE20 1BX	East Midlands	215	Outline Planning	Apr	Sep	2016
2068	Larkfleet Homes	BOSTON	Land off Sibsey Road/Wainfleet Road	PE21 9RW	East Midlands	76	Outline Planning	Apr	Mar	2016
2069	Larkfleet Homes	GRANTHAM	Land off Longcliffe Road, Manthorpe	NG31	East Midlands	550	Outline Planning	Re	Mar	2017
2070	Larkfleet Homes	KINGS LYNN	Hall Lane, South Wootton	PE30	Eastern	450	Pre Planning		Nov	2016
2071	Larkfleet Homes	LINCOLN	Land off Deepdale Lane, Nettleham	LN2 2LT	East Midlands	50	Outline Planning	Apr	Dec	2016
2072	Larkfleet Homes	MARKET DEEPING	Land North of Towngate East & South of No	PE6	Eastern	240	Outline Planning	Apr	Jan	2016
2073	Larkfleet Homes	NEWARK	Land at Fernwood Meadows South	NG24	East Midlands	350	Outline Planning	Apr	Jul	2017
2074	Larkfleet Homes	NEWARK	Land To The East Of A1 Fernwood To Balde	NG24	East Midlands	0	Pre Planning		Feb	2017
2075	Larkfleet Homes	NORWICH	Land to the East of High Bungay Road, Lodd	NR14 6JT	Eastern	79	Outline Planning	Apr	Apr	2017
2076	Larkfleet Homes	OAKHAM	Land between Barleythorpe & Oakham, Burl	LE15	East Midlands	24	Detailed Planning	C	Mar	2016
2077	Larkfleet Homes	PETERBOROUGH	Land off Lincoln Road and Welmore Road, G	PE6 7LU	Eastern	77	Pre Planning		Sep	2017
2078	Larkfleet Homes	PETERBOROUGH	Land Off Mayfield Gardens, Baston	PE6 9AX	Eastern					
2079	Larkfleet Homes	PETERBOROUGH	Land off Northfield Road & Townsgate East,	PE6	Eastern					
2080	Larkfleet Homes	PETERBOROUGH	Land to the South of Lawrence Road, Witter	PE8	Eastern					
2081	Larkfleet Homes	SLEAFORD	Land North of Grantham Road	NG34	South East					
2082	Larkfleet Homes	SLEAFORD	Land South Of Grantham Road And West Of		South East					
2083	Larkfleet Homes	SPALDING	Land at Small Drove, Weston	PE12 6HU	East Midlands					
2084	Laurence Homes (Eastern) Ltd -	SBURY ST EDMUND	Land at Meadow Lane, Thurston	IP31 3QG	Eastern					
2085	Laurence Homes (Eastern) Ltd -	STOWMARKET	Land adjacent Wyverstone Road, Bacton	IP14 4LH	Eastern					
2086	Laurence Homes (Eastern) Ltd -	STOWMARKET	Land off Chilton Way	IP14 3EQ	Eastern					
2087	Legal & General Homes - Leeds	BRISTOL	Avon Street, Temple Quay	BS2 0PS	South West					
2088	Legal & General Property Ltd -	LCWOKINGHAM	Aborfield Site		South East					
2089	Lend Lease Europe Holdings Ltd	MANCHESTER	Potato Wharf	M3 4LA	North West					
2090	LifeCare Residences UK	LONDON NW6	Gondar Gardens Reservoir, Gondar Garden	NW6 1QG	London	16	Detailed Planning	C	Nov	2012
2091	Linden Homes - Uxbridge	BLYTH	Newsham North Farm South Newsham Road	NE24 3PW	North East	42	Outline Planning	C	Jun	2016
2092	Linden Homes - Uxbridge	BRISTOL	Blackberry Hill Hospital, Manor Road, Hamb	BS16 2EW	South West	305	Detailed Planning	A	Oct	2016
2093	Linden Homes - Uxbridge	CHESTER-LE-STRE	Mendip House, Mendip Avenue	DH2 3AS	North East	33	Outline Planning	Apr	Feb	2016
2094	Linden Homes - Uxbridge	CREWE	Land off Sydney Road	CW1 4HG	North West	0	Outline Planning	Apr	Feb	2017
2095	Linden Homes - Uxbridge	DURHAM	Land To The South Of The Wynds Esh Winni	DH7 9DT	North East	50	Detailed Planning	Apr	Nov	2016
2096	Linden Homes - Uxbridge	FALMOUTH	Land West Of Bickland Water Rd Known As		South West	226	Outline Planning	Apr	Sep	2016
2097	Linden Homes - Uxbridge	MANCHESTER	Land at Heath Farm Lane, Partington	M31 4EH	North West	600	Pre Planning		Mar	2017
2098	Linden Homes - Uxbridge	PRESTON	The Maltings Site Hill Road South Penworth	PR1	North West	61	Detailed Planning	C	Jul	2017
2099	Linden Homes Chiltern - Uxbridge	BOGNOR REGIS	Land West of New Barn Lane, North Bersted	PO21 5DL	South East	90	Outline Planning	C	Feb	2016
2100	Linden Homes Chiltern - Uxbridge	EAST GRINSTEAD	Land at Hill Place Farm, Turners Hill Road	RH19 4LX	South East	200	Outline Planning	Re	Aug	2015
2101	Linden Homes Chiltern - Uxbridge	SWINDON	Abbey Farm, Lady Lane, Blunsden St Andrew	SN25 2DN	South West	350	Outline Planning	C	Oct	2016
2102	Linden Homes Eastern - Chelmsf	ELY	Land adj to 43 Mepal Road, Sutton	CB6 2QA	East Midlands	77	Outline Planning	C	Jun	2017
2103	Linden Homes Eastern - Chelmsf	HUNTINGDON	Land East Of Glebe Farm Gidding Road Saw	PE28 5UJ	Eastern	80	Detailed Planning	R	Oct	2016
2104	Linden Homes Eastern - Chelmsf	MALDON	Land East of Wyckle Hill	CM9	Eastern	108	Detailed Planning	R	Feb	2016
2105	Linden Homes Guildford - Guildf	GODALMING	Former Weyburn Works, Shackleford Road, f	GU8 6LB	South East	70	Planning Consent		Mar	2017
2106	Linden Homes Guildford - Guildf	GUILDFORD	Land at The Cathedral Church of Holy Spirit,	GU2 7UP	South East	134	Detailed Planning	R	Feb	2017

Use the spreadsheet to view the latest developer / housebuilder site acquisitions, planning applications and consents

Screen shot taken from the Excel file housebuilders.xls

What our customers say...

Jamie Taylor-Holt
UK Business Development Manager
IMERYS Roof Tiles

"We make good use of the UK Housebuilders directory as it assists us with our direct marketing campaigns by providing updated contact information of key personnel with a summary of planned developments. The directory also provides an informative statistical profile of each housebuilder which is again very useful when considering your target market."

Dean Pamphilon
UK Sales Director
Vado-UK

"Essential reading for anyone who depends upon the housebuilding sector for their business. If you are targeting house builders this directory will save you time and money and will eradicate the excuse culture within your sales team."

Phil Slater
Channel Manager - Contracts
Whirpool EMEA

"A high quality information source that enables a focused & targeted approach to our housebuilder customer base."

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