## The UK Housebuilders Directory – 2018 Mid-Year Edition – Sample Entry

**Company Name: Cussins Ltd** 

Address 1: 12 Bondgate Within

Town: Alnwick

County: Northumberland

Postcode: NE66 1TD

Tel: 01665 600800

Email: contact@cussins.com Website: www.cussins.com

Financial Year End: 30/09/2016 30/09/2015 30/09/2015

Turnover (£m): 24.2 14.2 10.7

Pre-Tax Profit (£m): 3.27 0.70 0.49

Unit Completions: 85 55 40

Management: Peter Cussins Executive Chairman

Jabin Cussins Chief Executive Richard Lowry Finance Director

Construction: Mark Wheelan Construction Director

Eddie Crawford Senior Site Manager Glenn Rutherford Commercial Manager

Land: David Brocklehurst Planning Director

Sales: Julia Burnett Sales Manager

Material Buyer: Blane Carr Buyer

Comment: Cussins Ltd was set up as the parent company of Cussins (North East)

Ltd. In October 2016 Northumberland Estates acquired a **35%** stake in

Cussins.

Turnover reached **£24.2m** in 2017, and the company plans to sell **250** homes a year by 2020, representing a target turnover of **£50m**.

Sites at Backworth, Warkworth, North Shields, Alnwick and

Longframlington will deliver **229** units in 2018 and 2019. A further four developments will be launched during the second half of 2018 in Tyne & Wear, Teesside and Northumberland which will add a further **150** units

to the forward programme. (02/18).

## The UK Housebuilders Directory – 2018 Mid-Year Edition – Sample Entry

**Company Name: Barwood Homes Ltd** 

Address: Grange Park Court

Roman Way

Town: Northampton County: Northamptonshire

Postcode: NN4 5EA

Tel: 01604 369200

Email: sales@barwood.co.uk Website: www.barwoodhomes.co.uk

Financial Year End: 31/12/2016 31/12/2015 31/12/2014

Turnover (£m): 14.9 10.1 10.2

Pre-tax Profit (£m): 0.57 0.71 1.11

Unit Completions: 53 39 24

Management: Jamie Gibbins Managing Director

Darren Bland Operations Director
Colin Eagles Finance Director

Land: Andy Morehen Land Director

Sales: Kelly Toms Head of Sales

Construction: Peter Darwin Senior Production Manager

Damien Smythe-Hudson Senior Technical Manager Liam Mann Commercial Manager

Material Buyer: James Pratt Buyer

Comment: Barwood Homes's strategy is to secure a land bank of over **2000** units,

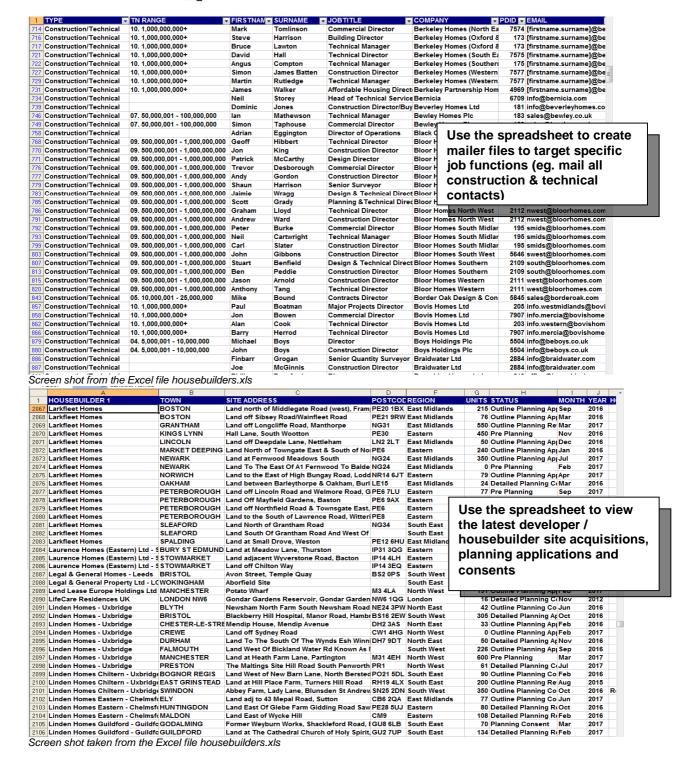
in addition to achieving an annual turnover of over **£75m** from the development of up to **250** units per annum by 2018. (09/17)

Barwood has **18** sites secured, with **7** active sites. The current land bank with planning - **293** units (2015: 319). Landbank in planning process - **970** units (2015: 960). Secured land bank - **1263** units (2015: 1,279).

**11/17** - Barwood bought three sites in the South East, and now has **145** units under construction, with a market value of **£60m**.

#### The UK Housebuilders Directory - 2018 Mid-Year Edition - Spreadsheet

When you buy the latest directory you will receive a <u>free</u> spreadsheet containing data on all **1700** housebuilders in Microsoft **X** Excel format.



#### The UK Housebuilders Directory - 2018 Mid-Year Edition — Testimonials

## What our customers say...

Jamie Taylor-Holt UK Business Development Manager IMERYS Roof Tiles

"We make good use of the UK Housebuilders directory as it assists us with our direct marketing campaigns by providing updated contact information of key personnel with a summary of planned developments. The directory also provides an informative statistical profile of each housebuilder which is again very useful when considering your target market."

Dean Pamphilon UK Sales Director Vado-UK

"Essential reading for anyone who depends upon the housebuilding sector for their business. If you are targeting house builders this directory will save you time and money and will eradicate the excuse culture within your sales team."

Phil Slater Channel Manager - Contracts Whirpool EMEA

"A high quality information source that enables a focused & targeted approach to our housebuilder customer base."

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