

The UK Housebuilders Directory – 2017 Mid-Year Edition – Sample Entry

| | | | |
|----------------------------|--|---|-------------------|
| Company Name: | Cussins Ltd | | |
| Address 1: | 8 Bondgate Within | | |
| Town: | Alnwick | | |
| County: | Northumberland | | |
| Postcode: | NE66 1TD | | |
| Tel: | 01665 510187 | | |
| Email: | sales@cussins.com | | |
| Website: | www.cussins.com | | |
| Financial Year End: | 30/09/2016 | 30/09/2015 | 30/09/2014 |
| Turnover (£m): | 14.2 | 10.7 | n/a |
| Pre-Tax Profit (£m): | 0.7 | 0.49 | n/a |
| Unit Completions: | 55 | 40 | n/a |
| Management: | Peter Cussins Jabin Cussins Richard Lowry | Executive Chairman Chief Executive Finance Director | |
| Construction: | Eddie Crawford Julian Bulman Glenn Rutherford | Senior Site Manager Construction Manager Commercial Manager | |
| Land: | David Brocklehurst | Planning Director | |
| Sales: | Julia Burnett | Sales Manager | |
| Material Buyer: | Blane Carr | Buyer | |
| Comment: | <p>Cussins Ltd was set up as the parent company of Cussins (North East) Ltd.</p> <p>Construction of a 39-unit scheme in Embleton commenced in September 2016, with 32 reservations by December 2016. The current rapid expansion of the company is continuing with a further six sites in Newcastle, North Tyndeside and Northumberland projected to start in Spring 2017 which will add 300 units to the forward programme. (02/17)</p> <p>10/16 - Northumberland Estates acquired a 35% stake in Cussins. Northumberland Estates owns a substantial land bank with planning permission throughout the North East of England and Cussins hope to acquire and construct sites in partnership with them.</p> | | |

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Company Name: Rectory Homes Ltd

Address: Thame House
Thame Road, Haddenham
Town: Aylesbury
County: Buckinghamshire
Postcode: HP17 8DA
Tel: 01844 295100
Fax: 01844 295350
Email: sales@rectory.co.uk
Website: www.rectoryhomes.co.uk

Financial Year End: 31/05/2016 31/05/2015 31/05/2014

| | | | |
|----------------------|------|------|------|
| Turnover (£m): | 25.5 | 18.5 | 17.1 |
| Pre-tax Profit (£m): | 2.06 | 2.6 | 2.41 |


Unit Completions: 52 42 20

| | | |
|---------------|---|--|
| Management: | Simon Vickers David Ullathorne Robert Davidson Amer Alkhalil | Chairman Chief Executive Finance Director Managing Director |
| Land: | Daniel Moore Edward Vickers Tim Northey | Associate Land Director Land Buyer Planning Manager |
| Sales: | Michelle Relton Tina Griffiths | Sales Manager Sales & Marketing Co-Ordinator |
| Construction: | Andy Morris Paul Whitlam | Associate Construction Director Contract Manager |

Material Buyer: Tony Wrench Procurement Manager

Comment: During **2015/16** Rectory Homes secured planning permission for **five** developments, which between them totalled **149** units with a gross development value of over **£91m**. Live applications for sites under option or conditional contract will provide up to **175** additional units, with applications being prepared for a further **1000** units for sites held under option. Rectory increased the number of employees from **35** to **45**. (12/16)

The UK Housebuilders Directory - 2017 Mid-Year Edition – Spreadsheet

When you buy the latest directory you will receive a **free** spreadsheet containing data on all 1620 housebuilders in Microsoft  Excel format.

| 1 | TYPE | TN RANGE | FIRSTNAME | SURNAME | JOB TITLE | COMPANY | PDI | EL |
|-----|------------------------|---------------------------------|-----------|--------------|-------------------------------|--|------|-----|
| 698 | Construction/Technical | 10. 1,000,000,000+ | Albert | Herre | Technical Manager | Berkeley Homes (Central London) Ltd | 176 | fir |
| 700 | Construction/Technical | 10. 1,000,000,000+ | Andy | Carson | Operations Director | Berkeley Homes (East Thames) Ltd | 7576 | fir |
| 704 | Construction/Technical | 10. 1,000,000,000+ | Mark | Tomlinson | Commercial Director | Berkeley Homes (North East London) Limited | 7574 | fir |
| 706 | Construction/Technical | 10. 1,000,000,000+ | Steve | Harrison | Building Director | Berkeley Homes (Oxford & Chiltern) Ltd | 173 | fir |
| 707 | Construction/Technical | 10. 1,000,000,000+ | Bruce | Lawton | Technical Manager | Berkeley Homes (Oxford & Chiltern) Ltd | 173 | fir |
| 711 | Construction/Technical | 10. 1,000,000,000+ | David | Hall | Technical Director | Berkeley Homes (South East London) Ltd | 7575 | fir |
| 712 | Construction/Technical | 10. 1,000,000,000+ | Angus | Compton | Technical Manager | Berkeley Homes (Southern) Ltd | 175 | fir |
| 717 | Construction/Technical | 10. 1,000,000,000+ | Simon | James Batten | Construction Director | Berkeley Homes (Western) Ltd | 7577 | fir |
| 719 | Construction/Technical | 10. 1,000,000,000+ | Martin | Rutledge | Technical Manager | Berkeley Homes (Western) Ltd | 7577 | fir |
| 721 | Construction/Technical | 10. 1,000,000,000+ | James | Walker | Affordable Housing Director | Berkeley Partnership Homes | 4969 | fir |
| 724 | Construction/Technical | | Neil | Storey | Head of Technical Services | Berkeley Homes | | |
| 729 | Construction/Technical | | Dominic | Jones | Construction Director/Buyer | Berkeley Homes | | |
| 736 | Construction/Technical | 07. 50,000,001 - 100,000,000 | Ian | Mathewson | Technical Manager | Berkeley Homes | | |
| 739 | Construction/Technical | 07. 50,000,001 - 100,000,000 | Simon | Taphouse | Commercial Director | Berkeley Homes | | |
| 749 | Construction/Technical | | Adrian | Eggington | Director of housing Services | Berkeley Homes | | |
| 758 | Construction/Technical | 09. 500,000,001 - 1,000,000,000 | Geoff | Hibbert | Technical Director | Berkeley Homes | | |
| 760 | Construction/Technical | 09. 500,000,001 - 1,000,000,000 | Jon | King | Construction Director | Berkeley Homes | | |
| 761 | Construction/Technical | 09. 500,000,001 - 1,000,000,000 | Patrick | McCarthy | Design | Berkeley Homes | | |
| 766 | Construction/Technical | 09. 500,000,001 - 1,000,000,000 | Trevor | Desborough | Commercial Director | Berkeley Homes | | |
| 768 | Construction/Technical | 09. 500,000,001 - 1,000,000,000 | Shaun | Harrison | Senior Quantity Surveyor | Bloor Homes Eastern | 2110 | ea |
| 770 | Construction/Technical | 09. 500,000,001 - 1,000,000,000 | Stuart | Scripps | Construction Director | Bloor Homes Eastern | 2110 | ea |
| 773 | Construction/Technical | 09. 500,000,001 - 1,000,000,000 | Jaimie | Wragg | Design & Technical Director | Bloor Homes Eastern | 2110 | ea |
| 774 | Construction/Technical | 09. 500,000,001 - 1,000,000,000 | Martin | Aston | Design and Technical Director | Bloor Homes North West | 2112 | nv |
| 777 | Construction/Technical | 09. 500,000,001 - 1,000,000,000 | Graham | Lloyd | Technical Director | Bloor Homes North West | 2112 | nv |
| 781 | Construction/Technical | 09. 500,000,001 - 1,000,000,000 | Andrew | Ward | Construction Director | Bloor Homes North West | 2112 | nv |
| 782 | Construction/Technical | 09. 500,000,001 - 1,000,000,000 | Peter | Burke | Commercial Director | Bloor Homes South Midlands | 195 | sn |
| 783 | Construction/Technical | 09. 500,000,001 - 1,000,000,000 | Neil | Cartwright | Technical Manager | Bloor Homes South Midlands | 195 | sn |
| 789 | Construction/Technical | 09. 500,000,001 - 1,000,000,000 | Carl | Slater | Construction Director | Bloor Homes South Midlands | 195 | sn |
| 793 | Construction/Technical | 09. 500,000,001 - 1,000,000,000 | John | Gibbons | Construction Director | Bloor Homes South West | 5646 | sv |
| 797 | Construction/Technical | 09. 500,000,001 - 1,000,000,000 | Stuart | Benfield | Design & Technical Director | Bloor Homes Southern | 2109 | sc |
| 803 | Construction/Technical | 09. 500,000,001 - 1,000,000,000 | Ben | Peddie | Construction Director | Bloor Homes Southern | 2109 | sc |
| 805 | Construction/Technical | 09. 500,000,001 - 1,000,000,000 | Jason | Arnold | Construction Director | Bloor Homes Western | 2111 | wn |
| 810 | Construction/Technical | 09. 500,000,001 - 1,000,000,000 | Anthony | Tang | Technical Director | Bloor Homes Western | 2111 | wn |
| 832 | Construction/Technical | 05. 10,000,001 - 25,000,000 | Mike | Bound | Contracts Director | Border Oak Design & Construction Ltd | 5845 | sa |
| 850 | Construction/Technical | 10. 1,000,000,000+ | Paul | Boatman | Major Projects Director | Bovis Homes Ltd | 205 | im |
| 851 | Construction/Technical | 10. 1,000,000,000+ | Jon | Bowen | Commercial Director | Bovis Homes Ltd | 7907 | im |
| 855 | Construction/Technical | 10. 1,000,000,000+ | Alan | Cook | Technical Director | Bovis Homes Ltd | 203 | im |
| 865 | Construction/Technical | 10. 1,000,000,000+ | David | Harrod | Technical Director | Bovis Homes Ltd | 7907 | im |

Use the spreadsheet to create mailer files to target specific job functions (eg. mail all construction & technical contacts)

Screen shot from the Excel file housebuilders.xls

| 1 | DEVELOPER 1 | TOWN | SITE ADDRESS | POSTCODE | REGION | UNIT | STATUS |
|------|-----------------------------------|---------------------|---|-----------------|---------------------|------|----------------------------|
| 1094 | LionCourt Homes Ltd | SOLIHULL | Powergen site including land off Cadet drive | B90 | West Midlands | 374 | Outline Planning Consen |
| 1095 | LionCourt Homes Ltd | STAFFORD | Land At Creswell Manor Eccleshall Road | ST16 | West Midlands | 41 | Outline Planning Consen |
| 1096 | LionCourt Homes Ltd | STRATFORD-UPON-AVON | Mansell Farm, Armscote Road Newbold-on-S | CV37 8BZ | West Midlands | 52 | Outline Planning Consen |
| 1097 | LionCourt Homes Ltd | TELFORD | Land North of Keepers Crescent & Daisy Bai | TF2 9UQ | West Midlands | 40 | Outline Planning Consen |
| 1098 | Livesey, P J Holdings Ltd | DIDSBURY | Former MMU Campus Wilmslow Road, Didsb | M20 2RR | North West | 85 | Outline Planning Consen |
| 1099 | Livesey, P J Holdings Ltd | LANCASTER | Land Adjacent Campbell Drive | LA1 | North West | 62 | Outline Planning Consen |
| 1100 | Livesey, P J Holdings Ltd | MACCLESFIELD | Alderley Park, Congleton Road, Alderley | SK10 4T | North West | 57 | Detailed Planning Applicat |
| 1101 | Livesey, P J Holdings Ltd | MANCHESTER | Admin Building former Manchester Metropol | M20 2RW | North West | 32 | Outline Planning Applicat |
| 1102 | Livesey, P J Holdings Ltd | STONEHOUSE | Standish House Hospital site Housemarling | GL10 3HA | South West | 120 | Pre Planning |
| 1103 | Livesey, P J Holdings Ltd | SUDBURY | Former Walnutree Hospital site, | CO10 1BE | London & South East | 42 | |
| 1104 | Lianmoor Development Co Ltd | BLACKWOOD, GWYNEDD | Land at Hawtin Park Gelli-haf | NP12 2PZ | Wales | 73 | Detailed Planning Applicat |
| 1105 | Lianmoor Development Co Ltd | BLACKWOOD, GWYNEDD | Land At Hawtin Park Gelli-haf Pontllanfraith | NP12 | Wales | | |
| 1106 | London & Aberdeen Group | MAIDENHEAD | Land between King Street, Queen Street and | SL6 | | | |
| 1107 | London & Cambridge Properties Ltd | KINGSWINFORD | Vacant Land site of Ibstock Brick Ltd at Tans | DY5 | | | |
| 1108 | London & Quadrant | BARKING | Barking & Riverside development | IG11 | | | |
| 1109 | London & Quadrant | LONDON E3 | Land Bream St & junction of Stour Rd & Dac | E3 | | | |
| 1110 | London & Quadrant | LONDON W3 | The Oaks Shopping Centre Uxbridge Road, /W3 | 6RE | | | |
| 1111 | London & Quadrant | LONDON W4 | Former BT office, Wheatstone House, 650-65 | W4 5SA | | | |
| 1112 | London & Quadrant | READING | Former Homebase & Toys R Us site Kenavo | RG1 3DH | | | |
| 1113 | London & Regional Properties Ltd | LONDON | Old Oak Common site | | | | |
| 1114 | London & Regional Properties Ltd | LONDON SE1 | Skipton House, 80 London Rd, Perry Library | SE1 | | | |
| 1115 | London & Regional Properties Ltd | LONDON W6 | Thames Wharf, Rainville Road | W6 9HA | | | |
| 1116 | London Green Ltd | BASILDON | Regent House, The Gore | SS14 2EE | East of England | 96 | Outline Planning Applicat |
| 1117 | London Square Developments Ltc | LONDON | 396-418 London Road, Isleworth | TW7 5AD | London | 203 | Detailed Planning Consen |
| 1118 | London Square Developments Ltc | LONDON E1 | Attlee House, Sunley House, Profumo House | E1 | London | 63 | Detailed Planning Consen |
| 1119 | London Square Developments Ltc | LONDON N1 | Caledonian Rd, 1-11 Balmoral Grove, 4-6 Bre | N1 | London | 252 | Detailed Planning Consen |
| 1120 | London Square Developments Ltc | LONDON SE1 | Former Cross & Blackwell site Rich Ind Est, | SE1 | London | 406 | Outline Planning Consen |
| 1121 | London Square Developments Ltc | LONDON SW18 | B&Q Depot, Smugglers Way | SW18 1EG | London | 517 | Outline Planning Applicat |
| 1122 | Londonnewcastle | WEMBLEY | Kelaty House, First Way | HA9 0JD | London | 599 | Outline Planning Consen |
| 1123 | Long Harbour Ltd | LEICESTER | Vaughan Way, opposite Highcross Shopping | Centre | East Midlands | 297 | Outline Planning Consen |
| 1124 | Long Harbour Ltd | SOUTHAMPTON | Fawley Power Station site, Western Road | SO45 1TW | South East | 1000 | Pre Planning |
| 1125 | Longhurst Group | GRANTHAM | Land off Hanbury Avenue | NG31 | East Midlands | 46 | Outline Planning Applicat |
| 1126 | Lotus Group | ANTRIM | North west of Castle Park Junction One, Bally | BT41 4LL | Northern Ireland | 45 | Outline Planning Applicat |
| 1127 | Lotus Group | ANTRIM | Sdjaent to Ballymena Rd and south east of | Express Holiday | Northern Ireland | 46 | Detailed Planning Applicat |
| 1128 | Lotus Homes | CARRICKFERGUS | Rear of St Colmans Church & Health Centre | BT38 8TS | Northern Ireland | 47 | Outline Planning Applicat |
| 1129 | Lotus Homes | NEWRY | Land at McKnights Hill, Church of the Good | BT35 6JZ | Northern Ireland | 246 | Outline Planning Applicat |
| 1130 | Lovell Partnerships Ltd | CARDIFF | Former ARJO Wiggins, Old Mill Business Pk, | CF11 8DS | Wales | 800 | Outline Planning Consen |
| 1131 | Lovell Partnerships Ltd | KINGS LYNN | Land off Marsh Lane | PE30 3AD | East of England | 430 | Outline Planning Applicat |

Use the spreadsheet to view the latest developer / housebuilder site acquisitions, planning applications and consents

Screen shot taken from the Excel file housebuilders.xls

What our customers say...

Jamie Taylor-Holt
UK Business Development Manager
IMERYS Roof Tiles

"We make good use of the UK Housebuilders directory as it assists us with our direct marketing campaigns by providing updated contact information of key personnel with a summary of planned developments. The directory also provides an informative statistical profile of each housebuilder which is again very useful when considering your target market."

Dean Pamphilon
UK Sales Director
Vado-UK

"Essential reading for anyone who depends upon the housebuilding sector for their business. If you are targeting house builders this directory will save you time and money and will eradicate the excuse culture within your sales team."

Phil Slater
Channel Manager - Contracts
Whirpool EMEA

"A high quality information source that enables a focused & targeted approach to our housebuilder customer base."

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